



ENGLE MARTIN &
ASSOCIATES, INC.
Adjusters & Claims Administrators

For Immediate Release

Richard Gray Joins Engle Martin's Business Development Team

ATLANTA (November 3, 2009) – Richard E. Gray has joined Engle Martin & Associates, Inc., a national insurance adjusting and claims management firm, as national director of business development. In the newly created position, Gray will be closely involved in various aspects of Engle Martin's business development cycle. His experience will be an asset to the continued development of servicing new and existing Clients, as well as enhancing the company's third party administration and claims management division, EMCAS.

“Bringing Rick onto the team, with his extensive experience and industry knowledge, is one more component in helping the company continue to implement a strategy of growing our business around quality professionals,” says chief executive officer, Kevin Engle. “His market knowledge of the risk management industry in both North America and Europe will expand Engle Martin's ability to offer high-level and complex risk management programs to meet our clients' wide-ranging needs.”

Gray has over 30 years of experience in insurance and claims management, most recently as principal and executive director with International Risk Resources (IRR) in Atlanta. Previously, Gray established BridgeWorks Commercial Management where he served as president.

Gray formerly worked with McLarens Toplis where he served as national director of business development for McLarens Toplis North America and senior coordinator of global marketing for London-based McLarens Toplis International Group.

Gray began his career with John Roane, Inc., which was later integrated with Equifax-owned Gay & Taylor, Inc. During his 24 years at the company, Gray worked as regional marketing director, assistant vice president and regional vice president of operations and marketing. After the Thomas Howell Group Ltd. assumed management responsibilities, Gray was elected executive vice president responsible for risk services and group marketing, where he was in charge of developing markets for the Americas and coordinating business development in London and overseas.

Gray is an active member in the Southern Loss Association, Atlanta Claims Association Board of Directors, North American Professional Surplus Lines office, American Association of Managing General Agents and the International Risk Management Institute. Gray has had several articles published in Global Reinsurance Magazine, including “The Necessity of Loss Adjusting Companies to also become Claims Administrators.”

“I am pleased to join Engle Martin,” states Gray. “My objective is to further assist the management and existing business development team in enhancing the current platform that will allow us to be in the best market position to provide a broad array of specialty services to our extensive clients, now and in the future.”

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Engle Martin & Associate, Inc. Richard Gray
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About Engle Martin & Associates, Inc.

Atlanta-based Engle Martin & Associates, Inc. specializes in independent loss adjusting services and claims management. The firm provides quality services to clients through the company's offices located in 29 cities throughout the United States. Founded in 1997, Engle Martin supports three distinct brands: EMA Loss Adjusting, EMCAS – Third Party Claims Administration Services and EMC Claims Consulting.

Engle Martin's internal controls have been certified as being in compliance with the American Institute of Certified Public Accountant's Statement on Auditing Standards (SAS 70 Type II). For more information, visit www.EngleMartin.com.

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