

Engle Martin Hires Ketch and Laytin, Promotes Funnell

ATLANTA – November 3, 2014 - Engle Martin & Associates, a leading national provider of independent adjusting and third-party claims administrative services, has announced the additions of John Ketch and Bentley Laytin as well as the promotion of Richard Funnell.

John Ketch has been appointed as Senior Vice President of Business Development. Ketch has extensive sales experience in the insurance industry and most recently served as the Vice President of Sales at an international adjusting firm where he worked for nearly twenty years. He served in a variety of business development roles focusing on MGA/MGU business, London Markets, claims management services, and program business. In his new role, Ketch will further strengthen Engle Martin's position in these markets.

Bentley Laytin has joined Engle Martin as Senior Vice President, Western Region Field Operations. Laytin has a total of 17 years of experience, most recently serving as the Vice President Operations at a loss adjusting company where his duties included market and product strategy and development. Prior to that, he managed the company's western region. Laytin's reputation and track record in the region will help ensure Engle Martin's further expansion in the western United States.

Additionally, Richard Funnell has been promoted to Senior Vice President of Business Development. Funnell has been with Engle Martin for over ten years serving in key operations and marketing capacities. In his new position, Funnell will focus on the western region's client development and client relationships as well as close collaboration with Engle Martin's national sales team.

"We are proud of our company's continued success and growth, and we know that the individuals in these new roles will bring outstanding talent, vision, and dedication to our organization," said John Quinn, President and Chief Executive Officer.

About Engle Martin & Associates:

Atlanta-based Engle Martin & Associates is a leading national independent loss adjusting and claims management provider. Privately held and owner operated, the firm delivers a comprehensive line of service offerings including commercial property, casualty, inland marine/cargo, heavy equipment and large loss adjusting, as well as TPA/claims management and subrogation services. For more information, visit <u>www.englemartin.com</u>.